

**FLSmidth Private Limited**

'FLSmidth House' 34 Egatooor,  
 (Rajiv Gandhi Salai - Chennai),  
 Kelambakkam - 603 103, TN, India.  
 Tel +91 44 4748 1000 / 2741 1000 Fax +91 44 2747 0301 / 302  
 Email indiainfo@flsmidth.com Website www.flsmidth.com



**Income Tax Permanent Account Number : AAACF4997N**

Ref: VPR-H1/2011/84

Date: 8/08/2011

To  
 FORMOPLASTIC CONTROLS (P) LTD  
 3/534/1, KUNDRATHUR MAIN ROAD, MADANANDAPURAM,  
 CHENNAI -600116  
 TAMIL NADU

Kind Attn.: GOPALADESIKAN Mr.

Sir,  
 Sub: **Vendor Performance Rating**

Please find enclosed our Evaluation Report on your performance for the period January 2011 to June 2011.

**Performance Rating**

Performance Index	Weightage factor	Percentage achieved
Quality	50 %	48.75%
Delivery	40 %	23.00%
Documentation	10 %	9.75%
<b>Total</b>	<b>100%</b>	<b>81.50%</b>
<b>Grade:</b>		<b>Excellent</b>

**Remarks:**

We compliment your achievement & we wish that you will continue with the performance. We are proud to have you as one of our best performing vendor.

We are very much happy with your performance; still little efforts of yours shall definitely leads to the best compliments of handling FLS products and services.

We are happy to note your performance, but extra effort shall elevate as an ideal source for FLS.


While we appreciate your problem since you have done well in some areas where our evaluation is not very favorable, we request you to show improvement on those areas and moving forward as a proficient vendor.

We regret that we are unable to comprehend the reasons why the result of performance rating is not to the expectation. We request you to analyze and submit the action plan for our proposed improvement areas considering the least time period and to demonstrate as a potential vendor to FLS.

**Improvement areas identified:** Please refer the annexure-1 attached.

Thanking you,  
**For FLSmidth Private limited [Vendor Management Group]**

  
**K. ANGURAJ**  
 DGM Procurement

  
**K. V. SHANKAR**  
 GM. Quality Control